

From: "Adams, Ben C." <badams@bakerdonelson.com>
To: "William L. Gibbons (wgibbons)" <wgibbons@memphis.edu>
CC: "Johnny Moore" <johnny.moore@suntrust.com>
btaylor@memphistomorrow.org
Date: 7/5/2018 3:14:17 PM
Subject: RE: Attached Image

that seems higher than I recall. Last year we added IP at 25k. This year we have added another roughly 100k net. I recall we needed roughly 200-250 more than before U of M and we should be at least 1/2 way there.

From: William L. Gibbons (wgibbons) [mailto:wgibbons@memphis.edu]
Sent: Thursday, July 05, 2018 1:44 PM
To: Adams, Ben C.
Cc: Johnny Moore; btaylor@memphistomorrow.org
Subject: Re: Attached Image

Well, first, we are within budget. The problem is an ongoing shortage of revenue.

Remember, at the end of August 2017, we were \$186,000 in the hole ! In September, we received \$333,000 from Plough. Once we "paid back" the \$186,000 and made the September \$125,000 required payment to the U of M, almost all of the Plough money had been spent ! We did not get to use those funds for this fiscal year.

Bottom line: in round numbers, we need to be raising \$175,000 - \$200,000 more per year than we are.

Bill Gibbons

Executive Director
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From: Adams, Ben C. <badams@bakerdonelson.com>
Sent: Thursday, July 5, 2018 12:59 PM
To: William L. Gibbons (wgibbons)
Cc: Johnny Moore; btaylor@memphistomorrow.org
Subject: RE: Attached Image

You and I have gone in circles on plough money timing. What is difficult for me to figure out is counting plough money either last August or this August, how does our projected operating revenue compare with projected operating expense? Our revenue should be up at least 100k over last year with FedEx up 25, AutoZone up 100, Hyde down 50 and lots of small increases. Thanks

From: William L. Gibbons (wgibbons) [mailto:wgibbons@memphis.edu]

Sent: Thursday, July 05, 2018 12:19 PM
To: Adams, Ben C.
Cc: Johnny Moore; btaylor@memphistomorrow.org
Subject: Fw: Attached Image

Ben,

Attached is the list you requested.

Any funding from FedEx or Hyde would come in after this summer based on their previous schedules. Of the remaining, if all came through this summer, that would come close to \$80,000 - still short of the some \$140,000 we need but a lot better than where we are right now.

Bill Gibbons

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From: copier@memphiscrime.org <copier@memphiscrime.org>
Sent: Thursday, July 5, 2018 11:58 AM
To: Sam; William L. Gibbons (wgibbons)
Subject: Attached Image

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